



# NOAA

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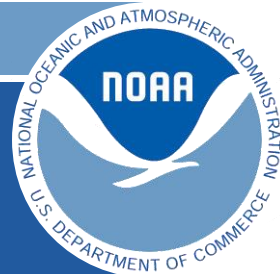


## Kelly Mabe

Director

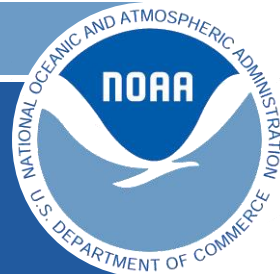
Strategic Sourcing Acquisition Division  
Acquisition and Grants Office

March 3, 2016



# ProTech RFP Overview

- ☐ Portfolio of Indefinite Delivery / Indefinite Quantity (IDIQ) contracts in five domains: **Satellites, Oceans, Fisheries, Weather, and Enterprise Operations**
- ☐ Full and open competition with reserves for small business
- ☐ 5-Year total Period of Performance; 2 Year Base with 3 one-year Option Periods for each Domain portfolio of contracts
- ☐ Program ceiling is \$3 billion total over the 5 years for all Domains

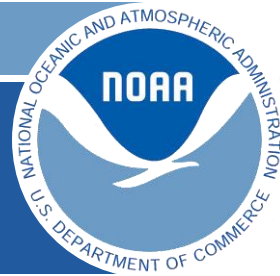


# ProTech RFP Review

## ProTech NAICS Codes and Size Standards

Satellite Domain	541712	1,000 employees
Fisheries Domain	541990	\$15M
Oceans Domain	541620	\$15M
Weather Domain	541330	\$15M
Enterprise Operations	541611	\$15M

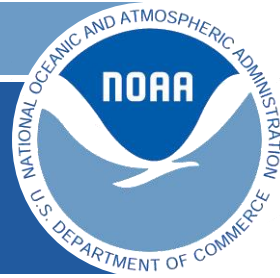
- ☐ **Reserve IDIQ contract awards for small business under a full and open competition**
  - When requirements cannot be specified at the contract level
  - May award IDIQ contracts to a small business, even if there are higher rated large businesses
  - Ensure small businesses receive contracts under a MAC scenario
  - Contracting Officers will set-aside task orders using FAR 19 criteria



# ProTech RFP Review

- ☐ **The number of awards determined by:**
  - Comprehensive services across an entire domain
  - Sufficiency for effective task order competition
  - Small Business and Socio-economic needs
  - Effective contract administration
- ☐ **Proposal evaluations and awards by domain**
  - Offerors will have to demonstrate capability by domain
  - Small businesses, like large businesses, will be evaluated to the extent in which the entire domain requirements are covered
  - Reserve authority will be used as required





# ProTech RFP Review

## ☐ Teaming

- Not required to submit an offer
- No requirement for exclusive teaming arrangements

## ☐ Joint Ventures

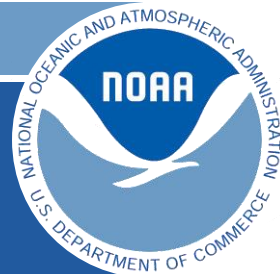
- Final RFP to remove limitations
- 8(a) Requirements will be outside of ProTech

## ☐ Niche Firms

- Evaluated equally with all other offerors in accordance with the criteria in Section M

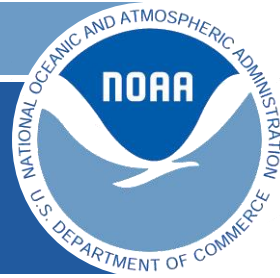
## ☐ On-Ramping

- Used if the competitive pool has diminished for any reason during the period of performance



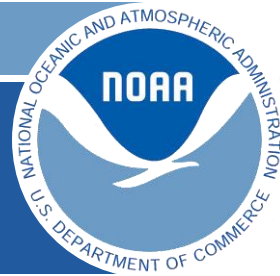
# ProTech Technical Approach

- ☐ **Competencies relevant to SOW**
- ☐ **Technical, innovative and corporate approaches**
- ☐ **Breadth and depth**
- ☐ **Relevant accomplishments**
- ☐ **Organizational capabilities to manage multiple tasks in multiple locations - complexity**



# ProTech Management Approach

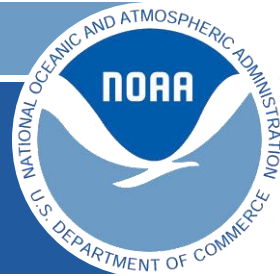
- ☐ Key personnel
- ☐ Method selecting subcontractors
- ☐ Management structure
- ☐ Ability to meet surge requirements
- ☐ Core resources
- ☐ Staffing approach and transition plan
- ☐ Quality control system
- ☐ Technical certifications



# ProTech Past Performance

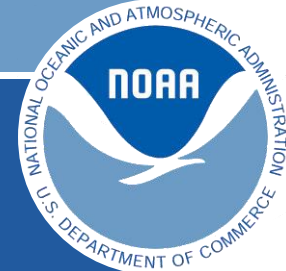
- ☐ Up to eight examples (at least three for prime)
- ☐ Contract description and performance narrative
- ☐ Offerors responsible for PP questionnaire submittals
- ☐ May use information from the Past Performance Information Retrieval System
- ☐ Final RFP will change for Joint Ventures





# ProTech Pricing

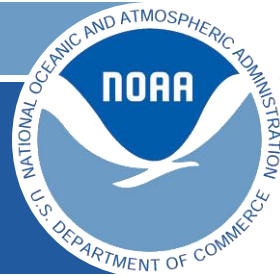
- ☐ **Ceiling hourly rates should reflect the highest proposed rate for each level within each labor category**
- ☐ **Highest cost location**
- ☐ **Ceiling hourly rates shall be fully burdened**
- ☐ **Evaluated for reasonableness**
  - Rates will not be used to develop a price for each proposal that will be used to rank offerors from low to high
  - The offeror gains no advantage by bidding low ceiling rates
- ☐ **The Government may seek clarifications or enter discussions to address concerns with reasonableness of proposed ceiling rates**



# Satellite Domain Milestone Schedule

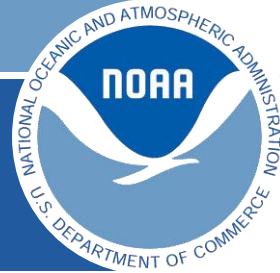
Action Item	Completion Date
Small Business Approval by SBA	April 30, 2015
Acquisition Plan Approval by DOC	May 22, 2015
First Industry Day	August 12, 2015
First Draft Solicitation	December 31, 2015
Satellite Domain Industry Day	March 3, 2016
Satellite Domain Final Solicitation Release	3QFY16
Proposals Due for Satellite Domain	4QFY16
Source Selection Evaluation	4QFY16 – 3QFY17
Award Satellite Domain Contracts	3QFY17

*Note: Award schedule is dependent on number of proposals received*



# ProTech RFPs

- ☐ **Second RFP is anticipated to include SOWs for Fisheries and Enterprise Operations Domains**
  - **Planned release 1QFY17**
- ☐ **Final RFP is anticipated to include SOWs for Oceans and Weather Domains**
  - **Planned release 2QFY17**
- ☐ **Cost of Proposals**
  - **Government intent is to minimize**
  - **Page limits, price proposal approach**



# Summary

- ☐ **ProTech is the NOAA Program for Professional and Technical Services**
- ☐ **Starts to build an industrial base to support NOAA's mission**
- ☐ **Supports NOAA becoming the environmental intelligence capability of our Nation**